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WILL THE REAL
RPAZ PLEASE
STAND UP? {page 12}



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BOSTON

Wednesday, October 24, 2012

**Welcome back,
John. Now when
do we start
winning again?**

► John Farrell, the new manager of the Red Sox, speaks with reporters at Fenway Park yesterday.

► With the formal introduction of John Farrell as manager, Red Sox nation regains hope
► Which players on roster will be on board with new Boston skipper? {pages 02, 25}

news

Surprise! Yet another iPad

► Sudden arrival of fourth generation iPad smaller than ever, but riles some {page 08}



books

Hauntingly good reads

► Something wicked (cool) this way comes to Brookline Booksmith {pages 14-15}

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1

In the news

65

"An Elevated View: The Orange Line" is the newest exhibition to open at the Boston Public Library at Copley Square. It features 65 photographs from a 1985 project that documented Boston's elevated rail system before its 1987 dismantling. The elevated Orange Line, known simply as the El, offered transportation above Washington Street, from Chinatown to Dudley Square, between 1901 and 1987. The exhibition is open through Jan. 19.

METRO

Today's local tweet



"Just once I'd like them to call it what it is: paranormal service."
#Halloween
RT @mbtaGM:
Green D-Line:
Normal service resumed.
#mbta"

@AFERTIG, ON HIS
SPOOKY COMMUTE

With John Farrell at the helm, Sox nation's faith is restored

► After a disastrous year, Fenway faithful look to former Sox pitching coach to right the ship ► Some say they anticipate a return to the playoffs

Red Sox fans expect a lot from their team and they expect even more of its manager.

Having spent four seasons as Boston's pitching coach, John Farrell is no stranger to the expectations. And it's because he's no stranger in these parts that fans don't seem to be lowering those expectations even after a disastrous year.

"I assume they'll make the playoffs. It's fair to expect it," said Jason Saphire who stopped at the Cask 'n Flagon for lunch with his father yesterday. "It's fair to expect them not to be in last place with this team."

While the two waited for their meals yesterday afternoon, the Red Sox were introducing Farrell as the team's new manager just next door at Fenway Park. Former manager Bobby Valentine was fired after one year of leading the team, which finished last in the division.

Controversy over apparently strained relationships between the players and Valentine set the tone for a pretty miserable baseball season this year.

Saphire, a season ticket holder for eight years, said yesterday that he didn't pay much attention to this past mess of a season and that his faith had diminished.

"I think most people saw the Valentine year as an experiment," he said. "I think I kind



► The Red Sox formally introduced Farrell during a press conference at Fenway Park yesterday.

JARED WICKERHAM/GETTY IMAGES

Quoted

"I assume they'll make the playoffs. It's fair to expect it. It's fair to expect them not to be in last place with this team." SAPHIRE

of lost faith when they weren't going to make the playoffs. It was harder for me to follow."

Other Sox fans were expecting less of Farrell and more of the team.

"I hope he can hit home runs," joked Ryan Webby, a 21-year-old Fenway resident, as he walked by Fenway Park. "I hope he's just on the same page with the players."

Webby said he was confident the team "on paper" could win the World Series next year under Farrell.

However, everyone in Red Sox Nation was not feeling the same way. Russ Rand put his faith in the team at a "7 or 8-ish" out of 10.

"I'm happy with the move," he said, "as long as the team seems happy about it."

Behind us now

The Red Sox are hoping yesterday's introduction of John Farrell as the team's 46th manager ushers in a new, better era for the organization.

► The catastrophic collapse of the Red Sox began late in the 2011 season when the team blew a nine game wild card lead in September, lost 20 of their final 27 games and missed the playoffs.

► In the offseason, the Globe reported that players — such as Josh Beckett, John Lackey and Jon Lester — would eat fried chicken and drink beer in the clubhouse during games.

► After a strained relationship with former manager Bobby Valentine, longtime Red Sox Nation favorite Kevin Youkilis was traded in July, only darkening the rain cloud that seemed to follow the team.

► The team failed to make the playoffs in 2012, its worst season in decades.

69

The number of wins the Red Sox earned last year out of 182 games. It was their worst season, in terms of winning percentage, in 47 years.



MICHAEL NAUGHTON
michael.naughton@metro.us

In the news

T police: Women attacked after refusing man fare

QUINCY. MBTA police yesterday released a surveillance photograph of a man they say assaulted two women at Quincy Center Station after they refused to hand over money.

The incident allegedly happened at 10:50 p.m. on Oct. 8 after the women denied his request to help him pay for fare, transit police said.

According to a police report,



the suspect "became agitated when the victims refused, and assaulted both females, causing bodily injury."

Now, two weeks later, transit police are still on the hunt for the man, who is pictured wearing a fedora and a black Adidas shirt. METRO

Honest MBTA employee returns weighty wallet

BOSTON. A wallet containing \$912 that was left on an MBTA bus was returned to its owner this week thanks to an honest MBTA employee, the Boston Globe reported.

Gaynor Waugh, 34, of Norton, has been a T repairer since 2005 and is training to get his commercial driver's license, according to the report.

He reportedly found the wallet on the front seat of the Route 101 bus in the Charlestown garage at 8:30 a.m. Monday, checked it for ID, then closed it up and gave it to an MBTA instructor, who then

made sure it found its way to its owner. GLOBE

Boston police among tops at state ceremony

MASSACHUSETTS. More than two dozen local police officers, two state troopers and the Boston Police Department's SWAT team were honored by state leaders yesterday.

The officers were awarded various commendations during the Trooper George L. Hanna Memorial Awards for Bravery.

Besides Boston's SWAT team, 20 officers were given awards for bravery, valor and



"We never can forget the dangers they face."

PATRICK

honor.

Gov. Deval Patrick said "we never can forget the dangers they face." METRO



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03 metro boston

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Boston: Ditch beans, eat your greens

In celebration of the second annual Food Day today, the city wants to spread the word: "Boston eats its greens."

Food Day is a nationwide celebration and a movement for healthy, affordable and sustainable food in the hope of improving food policies in the U.S.

In recognition of Food Day, Boston Moves for Health, an initiative by Mayor Thomas M.

Eat green!

Green veggies such as kale, collard greens, chard, broccoli, brussels sprouts and spinach are rich in calcium and vitamins and strengthen the immune system.

Source: The Boston Public Health Commission

Menino to get residents active and eating healthy, has partnered with local organizations to promote nutritious food at schools, farmers markets and community organizations.

City-sponsored events were planned in Mattapan and Dorchester to promote eating green vegetables and schools will incorporate the "eat your greens" theme. **METRO**

Crowd-funding campaign aims to aid city blind kids



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Earlier this month, Citizinvestor — a crowd-funding start-up that raises money for local government projects — launched a Boston campaign to put iPads and Bluetooth keyboards in the hands of local blind children.

Now, about a third of the way through the 60-day campaign, organizers are revving up the push toward the \$7,450 goal. If that mark isn't met, the project doesn't happen.

Jordan Raynor, a Citizinvestor co-founder, said he believes that people want to invest to improve their community. And with relatively small dollar amounts — like \$5, \$10 or \$20 — the average Bostonian can be a modern day Carnegie or Rockefeller.

"Ten years ago, we had to look to traditional philanthropists to build parks and pools or put technology in the hands of kids. With Citizinvestor, we're allowing any Bostonian to rally their citizens together behind one cause. You can be a microphilanthropist of sorts," Raynor said.

Deb Socia, executive direc-

"Think about all the ways in which we use technology — then amplify it. This would have such an impact on their quality of life"

DEB SOCIA, EXECUTIVE DIRECTOR OF TECH GOES HOME

tor of Tech Goes Home (the nonprofit with a mission to give low-income populations access to technology) said the students who will benefit from the program will experience a change to their way of life.

"We ran a [technology] program last year for students who are blind because we had funding at the time. It was so fabulous that we committed to try and do it every year," said Socia. "They'll be able to access e-mail, do research [and] use social networking. Imagine how that can change your life as a kid."

MORGAN ROUSSEAU
morgan.rousseau@metro.us

By the numbers

Goal: \$7,450 total in a 60-day period

\$1,450: Already raised; 40 days left

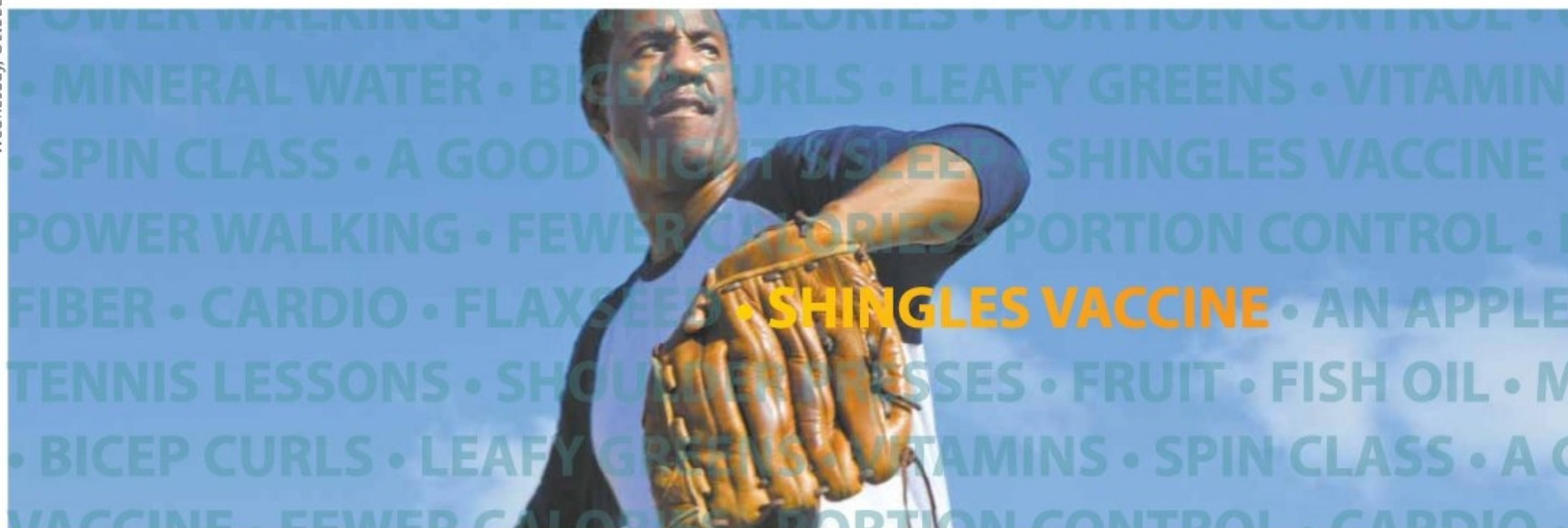
\$4,000: 10 iPads at \$400 each

\$750: 10 Bluetooth keyboards at \$75 each

\$2,400: Two Tech Goes Home trainers at \$1,200 each

\$300: To pay for one Tech Goes Home assistant

10: If they reach their goal, a class of 10 blind students and their families would be trained to use iPads, Bluetooth keyboards and voice-over software as a means to learn, work and play.



SWEAT. SCORE. AS YOU GET OLDER, REALLY GREAT. BUT DON'T FORGET TO VACCINATE.

ZOSTAVAX® (Zoster Vaccine Live) is available at certain pharmacies and medical practices. Talk to your health care professional or visit findZOSTAVAX.com for more information.

Now's the time to help prevent Shingles with ZOSTAVAX.

ZOSTAVAX is a vaccine that helps prevent Shingles in adults 50 years of age or older. Shingles is caused by the same virus that causes chickenpox. The virus stays in your body and can resurface at any time as Shingles—a painful, blistering rash. And no matter how healthy you feel, your risk increases as you get older.

The sooner you get vaccinated with ZOSTAVAX, the better your chances of protecting yourself from Shingles. In fact, the ACIP* of the CDC (Centers for Disease Control and Prevention) recommends that appropriate adults 60 years of age and older get vaccinated to help prevent Shingles.



Talk to your health care professional to see if ZOSTAVAX is right for you.

ZOSTAVAX is given as a single shot. ZOSTAVAX cannot be used to treat Shingles, or the nerve pain that may follow Shingles, once you have it. For more information, visit ZOSTAVAX.com or call 1-877-9 SHINGLES.

You are encouraged to report negative side effects of prescription drugs to the FDA. Visit www.fda.gov/medwatch or call 1-800-FDA-1088.

Please read the Patient Information on the adjacent page.

*ACIP=Advisory Committee on Immunization Practices

MERCK Merck Helps | Having trouble paying for your Merck medicine? Merck may be able to help. Visit www.merckhelps.com

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ABOUT ZOSTAVAX

ZOSTAVAX is a vaccine that is used for adults 50 years of age or older to prevent Shingles (also known as zoster).

Important Safety Information

- ZOSTAVAX does not protect everyone, so some people who get the vaccine may still get Shingles.
- You should not get ZOSTAVAX if you are allergic to any of its ingredients, including gelatin or neomycin, have a weakened immune system, take high doses of steroids, or are pregnant or plan to become pregnant. You should not get ZOSTAVAX to prevent chickenpox.
- Talk to your health care professional if you plan to get ZOSTAVAX at the same time as PNEUMOVAX®23 (Pneumococcal Vaccine Polyvalent) because it may be better to get these vaccines at least 4 weeks apart.
- Possible side effects include redness, pain, itching, swelling, hard lump, warmth, or bruising at the injection site, as well as headache.
- ZOSTAVAX contains a weakened chickenpox virus. Tell your health care professional if you will be in close contact with newborn infants, someone who may be pregnant and has not had chickenpox or been vaccinated against chickenpox, or someone who has problems with their immune system. Your health care professional can tell you what situations you may need to avoid.

Before you get Shingles, get vaccinated.

ZOSTAVAX®
Zoster Vaccine Live

Patient Information about ZOSTAVAX® (pronounced "ZOS tah vax") Generic name: Zoster Vaccine Live

9989115

You should read this summary of information about ZOSTAVAX before you are vaccinated. If you have any questions about ZOSTAVAX after reading this page, you should ask your health care provider. This information does not take the place of talking about ZOSTAVAX with your doctor, nurse, or other health care provider. Only your health care provider can decide if ZOSTAVAX is right for you.

What is ZOSTAVAX and how does it work?
ZOSTAVAX is a vaccine that is used for adults 50 years of age or older to prevent shingles (also known as zoster).

ZOSTAVAX contains a weakened chickenpox virus (varicella-zoster virus).

ZOSTAVAX works by helping your immune system protect you from getting shingles.

If you do get shingles even though you have been vaccinated, ZOSTAVAX may help prevent the nerve pain that can follow shingles in some people. ZOSTAVAX does not protect everyone, so some people who get the vaccine may still get shingles.

ZOSTAVAX cannot be used to treat shingles, or the nerve pain that may follow shingles, once you have it.

What do I need to know about shingles and the virus that causes it?
Shingles is caused by the same virus that causes chickenpox. Once you have had chickenpox, the virus can stay in your

nervous system for many years. For reasons that are not fully understood, the virus may become active again and give you shingles. Age and problems with the immune system may increase your chances of getting shingles.

Shingles is a rash that is usually on one side of the body. The rash begins as a cluster of small red spots that often blister. The rash can be painful. Shingles rashes usually last up to 30 days and, for most people, the pain associated with the rash lessens as it heals.

Who should not get ZOSTAVAX?

You should not get ZOSTAVAX if you:

- are allergic to any of its ingredients.
- are allergic to gelatin or neomycin.
- have a weakened immune system (for example, an immune deficiency, leukemia, lymphoma, or HIV/AIDS).
- take high doses of steroids by injection or by mouth.
- are pregnant or plan to get pregnant.

You should not get ZOSTAVAX to prevent chickenpox.

Children should not get ZOSTAVAX.

How is ZOSTAVAX given?

ZOSTAVAX is given as a single dose by injection under the skin.

What should I tell my health care provider before I get ZOSTAVAX?

You should tell your health care provider if you:

- have or have had any medical problems.
- take any medicines, including non-prescription medicines, and dietary supplements.
- have any allergies, including allergies to neomycin or gelatin.

- had an allergic reaction to another vaccine.
- are pregnant or plan to become pregnant.
- are breast-feeding.

Tell your health care provider if you expect to be in close contact (including household contact) with newborn infants, someone who may be pregnant and has not had chickenpox or been vaccinated against chickenpox, or someone who has problems with their immune system. Your health care provider can tell you what situations you may need to avoid.

Can I get ZOSTAVAX with other vaccines?

Talk to your health care provider if you plan to get ZOSTAVAX at the same time as the flu vaccine.

Talk to your health care provider if you plan to get ZOSTAVAX at the same time as PNEUMOVAX®23 (Pneumococcal Vaccine Polyvalent) because it may be better to get these vaccines at least 4 weeks apart.

What are the possible side effects of ZOSTAVAX?

The most common side effects that people in the clinical studies reported after receiving the vaccine include:

- redness, pain, itching, swelling, hard lump, warmth, or bruising where the shot was given.
- headache

The following additional side effects have been reported with ZOSTAVAX:

- allergic reactions, which may be serious and may include difficulty in breathing or swallowing. If you have an allergic reaction, call your doctor right away.
- chickenpox
- fever

- hives at the injection site
- joint pain
- muscle pain
- nausea
- rash
- rash at the injection site
- swollen glands near the injection site (that may last a few days to a few weeks)

Tell your health care provider if you have any new or unusual symptoms after you receive ZOSTAVAX. For a complete list of side effects, ask your health care provider.

Call 1-800-986-8999 to report any exposure to ZOSTAVAX during pregnancy.

What are the ingredients of ZOSTAVAX?

Active Ingredient: a weakened form of the varicella-zoster virus.

Inactive Ingredients: sucrose, hydrolyzed porcine gelatin, sodium chloride, monosodium L-glutamate, sodium phosphate dibasic, potassium phosphate monobasic, potassium chloride.

This page summarizes important information about ZOSTAVAX. If you would like more information, talk to your health care provider or visit the website at www.ZOSTAVAX.com or call 1-800-622-4477.

Rx only

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metro boston

letters@metro.us

WEDNESDAY, OCTOBER 24, 2012

In the news

NICOLAUS CZARNECKI/METRO



► It's jet engine-powered.

Sunny and 65 degrees as MBTA preps for snow

BOSTON. Transportation officials flaunted their fleet of winter weather equipment yesterday at the Commuter Rail Maintenance Facility in Somerville, promising to protect trains from New England's frostiest season.

The winter weather warriors now include snow jets — which are jet engine-powered snow blowers that attach to bulldozers and rail cars — and self-propelled snow blowers to clear platforms, as well as several plows. ● METRO

'Train-sylvania' blood drive at North Station

BOSTON. The Massachusetts Bay Commuter Railroad Company is offering up T-shirts today in exchange for blood.

The company will hold its second annual "Train-sylvania" Halloween-themed blood drive at North Station to benefit patients at Brigham and Women's Hospital and Dana-Farber Cancer Institute.

The blood drive train will be parked at Track 1 from 10 a.m. to 1 p.m. ● METRO

Free flu shots for Boston residents

BOSTON. The Public Health Commission will offer Boston residents free flu vaccines today between 10 a.m. and 7 p.m. at 1010 Massachusetts Ave.

No appointment is necessary, and while it is recommended that everyone 6 months of age and older get vaccinated, children must be 3 years or older for this particular clinic. Pregnant women, kids under 5, seniors and people with health problems should also get vaccinated. ● METRO

Redistricting proves tough challenge for City Council

► After more than a year of work, Boston's new council districts are still unresolved ► Mayor already vetoed controversial redistricting plans twice

NICOLAUS CZARNECKI/METRO

The City Council is trying to reorganize Boston's voting districts while keeping in mind racial demographics and preserving neighborhoods, but time is not on its side.

Council members have until Nov. 5 — 13 days — to pass an acceptable redistricting plan so that potential candidates can reside within their new districts for a year before the 2013 local elections.

But at a Redistricting Committee meeting at City Hall yesterday, it was unclear how close councilors were to reaching their goal. The council has already had two of its proposals vetoed by Mayor Thomas Menino, who said his main concern is that the plan would limit the equal opportunity of people of color to elect candidates of their choice.

Surrounded by three dozen residents who overflowed into a hallway from the packed meeting room, councilors debated the controversial issue.

"We have an opportunity to be on the right side of history," said Councilor Tito Jackson of Roxbury as he outlined his proposed amendments that would shuffle some voting precincts. "This is closer to where we are as a city."

One of the major issues is District 4, which includes much of Mattapan. Menino vetoed the maps, and other councilors voted against it, because of its concentration of people of color into too few districts.

The council has to reorganize the districts to reflect shifts in population based on the latest Census data.

Councilor Charles Yancey



► From left, Boston City Councilors Salvatore LaMattina, Michael P. Ross, Matt O'Malley and Tito Jackson study the latest effort at redistricting yesterday.

"This is not about a win for the council. It's about a win for the city."

CITY COUNCILOR AYANNA PRESSLEY

has called for five of the nine districts to be composed mostly of people of color, citing that Boston's population is 53 per-

cent people of color.

Councilor Bill Linehan, who heads the Redistricting Committee, likened the task to manipulating a Rubik's cube.

While no decisions were made yesterday, council President Stephen Murphy said he thought they were very close.



MICHAEL NAUGHTON
michael.naughton@metro.us

More companies announce job cuts as sales slow

Faced with weakening revenue, two of the largest U.S. companies warned yesterday that they would cut jobs as a way of protecting their profits.

DuPont Co., said it planned to lay off about 1,500 workers, roughly two percent of its global headcount, as the chemical company grapples with weakening demand from the construction and renewable energy sectors.

United Technologies Corp. did not specify the magnitude of the cuts it was considering, but said it would raise its full-year, restructuring budget by 20 percent to \$600 million as demand for its military equipment declines.

Both companies, components of the widely watched Dow Jones industrial average reported weaker-than-expected sales for the third quarter, following an overall trend. Of the companies in the broad Standard & Poor's 500 index .SPX



Recent data suggests more layoffs could be on the way.

1,500

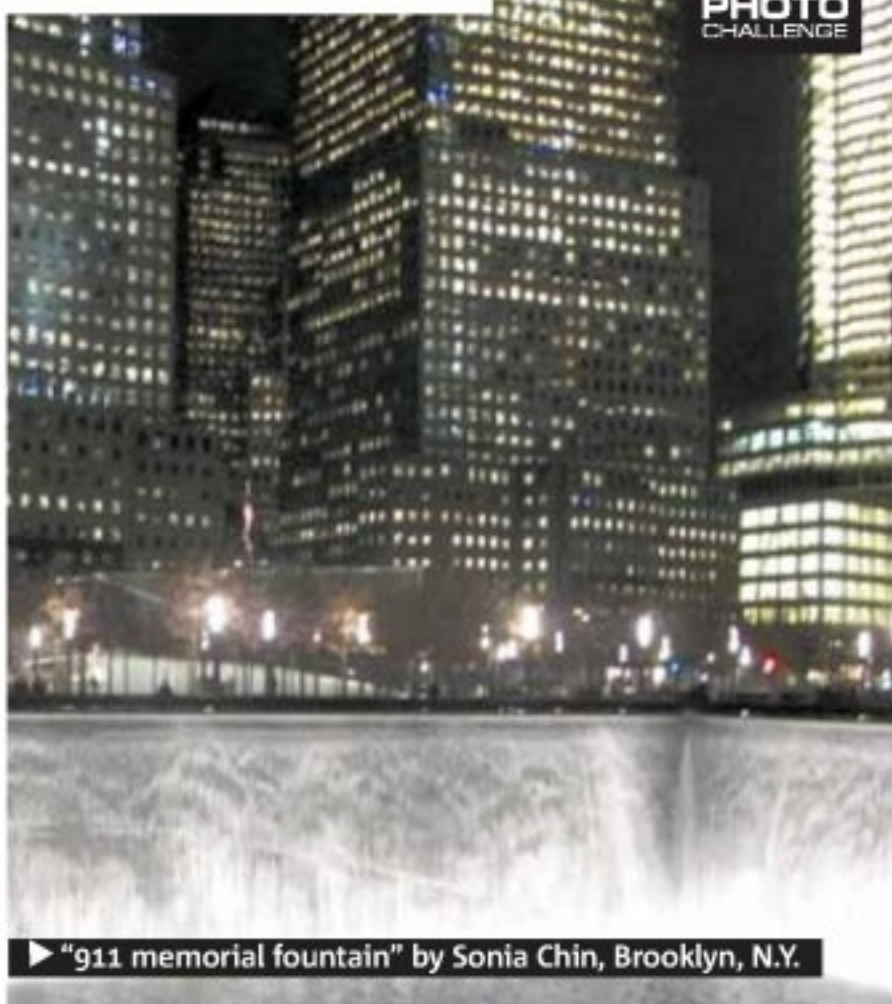
DuPont Co., said it planned to lay off about 1,500 workers

that have reported results, 63 percent came in below analysts' revenue forecasts — well above the 38 percent sales-miss rate in a typical earnings season. **REUTERS**

More cuts for chip maker

Chip maker Advanced Micro Devices said last week that it would reduce its 12,000-person workforce by 15 percent as it copes with weak demand and a consumer shift towards tablet computers.

Metro photo challenge



"911 memorial fountain" by Sonia Chin, Brooklyn, N.Y.



Visit www.metrophotochallenge.com to submit your best photos to the world's largest photo competition for your chance to get published!

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In the news

Bernanke set to step down

NEW YORK. Federal Reserve Chairman Ben Bernanke has told close friends he probably will not stand for a third term at the central bank even if President Barack Obama wins the Nov. 6 election, the New York Times reported.

Republican presidential nominee Mitt Romney has already said he would not re-nominate Bernanke if he wins the presidency. Bernanke's term as chairman ends in January 2014.

Bernanke, who was first appointed to run the U.S. central bank by former president George W. Bush and was given a second term by Obama, has declined to comment publicly on whether he would accept another four-year term.

The Fed and the White House declined to comment. **REUTERS**

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APPOINTMENT Contact Linda Lee & her personal shoppers for our free service. Make an appointment today. Call 1-800-343-0121 or log on to macys.com/mba ➤ Advertisements may not be carried at your local Macy's & selection may vary by store. Prices & merchandise may differ on macys.com. 2090149.

Apple unveils mini to boost tablet rivalry

Apple introduced a smaller, cheaper version of the iPad yesterday, designed to keep customers from buying low-cost tablets from competitors Microsoft Corp., Amazon.com Inc. and Google Inc.

The iPad mini boasts a 7.9-inch screen diagonally, compared with the 9.7-inch screen of the current iPad. It's also thinner and lighter, and costs \$329 to \$659. Shares in Apple, the most valuable company, fell on concern that the lowest price won't be enough to draw users away from the cheapest competitors, including Amazon's Kindle and Barnes & No-

ble Inc.'s Nook.

Apple CEO Tim Cook is seeking to widen Apple's lead in the tablet market, which NPD DisplaySearch predicts will more than double to \$162 billion in the next five years. By broadening the iPad lineup, Cupertino, Calif.-based Apple aims to add to its 70-percent market share just as Microsoft introduces its own device and Google and Amazon upgrade their own handheld lines.

"At \$329, it won't draw people from Kindles and Nooks," said Erik Gordon, a professor at the University of Michigan.

Apple shares fell 1.6 percent to \$624.14 as of 2:33 p.m. in New York. The iPad mini comes at a critical time for Apple. Before today, its shares had dropped 9.7 percent since reaching a record on Sept. 19, two days before the company released the iPhone 5.

Apple has sold more than 100 million iPads since introduced in January 2010. **BLOOMBERG**

\$329

The iPad mini costs \$329 to \$659. "At \$329, it won't draw people from Kindles and Nooks," said Erik Gordon, a professor at the University of Michigan.

New iPad sparks furious reaction

Apple's sudden announcement of a full-sized, fourth-generation iPad yesterday took customers by surprise and angered many who forked out hundreds of dollars just a few months ago for the iPad 3.

As Mashable.com's Stephanie Haberman noted: "No one expected a brand new full-size iPad to be released at yesterday's Apple keynote ... a fourth generation iPad, after only six months?"

She quoted Twitter user John Scalzi, who wrote: "Apparently, my iPad3 is now obsolete. (Picks up hammer to destroy it, weeping.)"

Dori Zinn tweeted: "Too angry at the 4th generation iPad announcement to even care about the mini."

METRO

7.9 in.
screen diagonally

0.68 lb.



Sales lower than expected

CEO Cook may have revealed lower-than-expected iPad sales.

Cook said Apple sold its 100 millionth iPad two weeks ago — on or around Oct. 9, Mashable noted.

A posting on the website continued: "It doesn't bode well for Apple's quarterly iPad sales. At the iPhone 5 event last month, Cook noted that Apple had sold 84 million iPads through the end of June. Therefore, the latest numbers suggest that Apple sold less than 16 million iPads during the September quarter."

By comparison, a survey of 61 analysts by Fortune found that Wall Street's consensus estimate for iPad sales in the September quarter is about 17.6 million.

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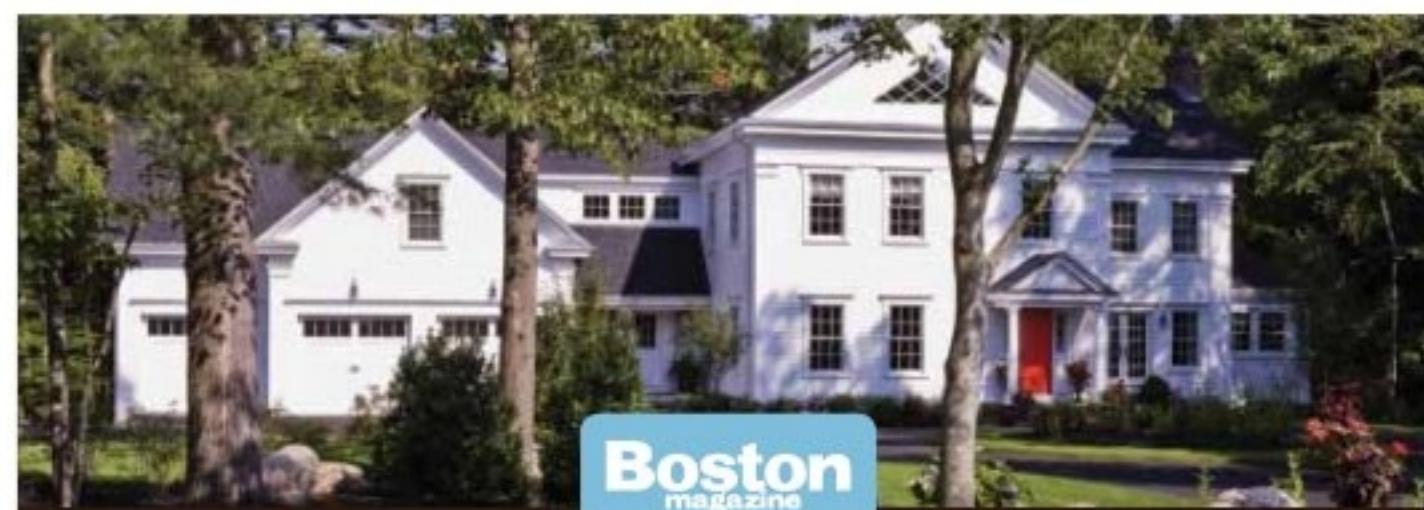
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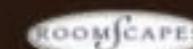
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In the news

GETTY IMAGES



NY pays highest state and local taxes in the US

NEW YORK. New Yorkers can claim a title they'd rather not have: the most taxed in the nation.

Residents of the Empire State paid 12.8 percent of their income in state and local taxes in 2010, according to rankings released today by the Tax Foundation, a Washington-based research group that advocates a simpler tax code. New Jersey ranked second at 12.4 percent, followed by Connecticut, where the rate was 12.3 percent.

The three states have had

the highest tax burden since 2005, according to the group. The results reflect higher earnings in the region and a large share of income produced by capital gains. The ranks also account for levies paid outside home states, including sales taxes and property taxes on second homes.

New York Gov. Andrew Cuomo, a Democrat who took office in 2011 — after the most-recent ranking was compiled — limited property-tax increases to no more than 2 percent a year and cut taxes for millions of residents earning less than \$300,000 a year. New Jersey Gov. Chris Christie, a Republican, signed a similar curb in real estate taxes in July 2010, after the period covered by the study.

BLOOMBERG

12.8%

Residents of the Empire State paid 12.8 percent of their income in state and local taxes in 2010.

Facebook sales exceed estimates as company experiments with ads

Facebook Inc., owner of the largest social network, posted sales that topped analysts' estimates as companies experimented with new tools for delivering marketing messages to users of handheld electronics.

Third-quarter sales rose 32 percent to \$1.26 billion, Menlo Park, Calif.-based Facebook said yesterday in a statement. That compares with the average estimate of \$1.23 billion, according to data compiled by Bloomberg. Profit excluding certain items also exceeded projections by a penny.

Chief Executive Officer Mark Zuckerberg is making headway in a drive to boost mobile-advertising revenue. He has stepped up investment in tools designed to help businesses attract the attention of people who are easily distract-

"They are very much focused on monetization and mobile."

SCOTT KESSLER, AN ANALYST AT S&P CAPITAL IQ WHO HAS A BUY RATING ON THE STOCK AND DOESN'T OWN IT.

ed while socializing on mobile devices. Facebook has introduced seven ad features created for smartphones and tablets since March, helping it garner 14 percent of advertising sales from the mobile arena.

"They are very much focused on monetization and mobile," said Scott Kessler, an analyst at S&P Capital IQ, who has a buy rating on the stock and doesn't own it.

BLOOMBERG



Facebook mobile

Facebook stats

Facebook is likely to rank only sixth in U.S. mobile advertising revenue for 2012, with just 2.8 percent of the market, according to EMarketer Inc. Google Inc., which is No. 1, is estimated to hold 55 percent, up from 52 percent in 2011.

Facebook users are increasingly moving toward mobile. About 60 percent of the company's more than 1 billion users are accessing the service on mobile, compared with about 47 percent in the third quarter of last year. Ads that are popular on the desktop don't easily translate to mobile devices, where the smaller screens make it trickier to push marketing efforts, and therefore are less lucrative, according to EMarketer.

60%

About 60 percent of the company's more than 1 billion users are accessing the service on mobile devices.

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In the news

CIA agent faces jail for leaking name

A former Central Intelligence Agency officer is expected to spend 2 1/2 years in prison for telling a journalist the name of a covert agent, marking the first time in 27 years that someone will go to prison for blowing the cover of a CIA agent. John Kiriakou, 48, pleaded guilty yesterday to one count of disclosing the identity of a covert agent.

Kiriakou revealed the agent's name in a 2008 e-mail, one of many instances in which he helped journalists with information on activities such as waterboarding and the CIA's interrogation of al Qaeda operative Abu Zubaydah.

The guilty plea closes one of six prosecutions the Obama administration has pursued in an aggressive campaign against alleged leakers of classified information.

His Justice Department has prosecuted more leak cases than all previous administrations combined, according to tallies by multiple news organizations. **REUTERS**



Gitmo detainees tune in for debate

A few dozen Guantanamo prisoners were among the millions who tuned in for the U.S. presidential debate on Monday night.

Two cell blocks watched on television as Democratic President Barack Obama and his Republican challenger Mitt Romney squared off in Boca Raton, Fla. Another cell block followed a radio broadcast, a military spokeswoman said.

Detainees who follow camp rules are allowed to live in communal cell blocks and have access to satellite television.

They would have been disappointed if they were hoping to hear about their own situation.

Although the debate's focus was foreign policy, there was no mention of Obama's failed promise to shut down the detention camp at the base in eastern Cuba, which still holds 166 captives and is seen as fueling anti-U.S. sentiment around the world. **REUTERS**

Poll: Obama has narrow edge ahead of election

President Barack Obama pulled slightly ahead of Republican Mitt Romney in a Reuters/Ipsos daily tracking poll yesterday, but the race remained essentially tied with two weeks to go until the Nov. 6 election.

Obama led Romney among likely voters 47 percent to 46 percent. The four-day online tracking poll includes some responses taken after the two candidates' final televised debate, but the full impact will not register for several days.

Obama maintains a larger advantage in the state-by-state battle that will determine the outcome of the election.

The poll has reflected a tight race since shortly after the two candidates met for their first debate on October 3. But a substantial portion of voters remain up for grabs. Roughly 20 percent of those surveyed say they could switch their votes or have not yet made up their minds.

Among the larger pool of registered voters, Obama leads Romney 46 percent to 42 percent. **REUTERS**



► Obama reaches out to voters in Florida.

Obama: Election hinges on trust

Obama warned voters yesterday that Romney cannot be trusted to deal honestly with the public as the presidential campaign shifted from a televised confrontation to a frantic dash for votes. **REUTERS**

"There is no more serious issue in a presidential campaign than trust. [Romney] is trying to hide his position." OBAMA

1 Obama led Romney among likely voters by a statistically insignificant margin of 1 percentage point.

332 Ipsos poll predicts Obama will win 332 electoral votes to Romney's 206, based on current swing-state tendencies.

Saddle your horses, 2012

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"Horses and bayonets" became the most memorable catch phrase of the debate Monday night, as Obama painted the Republican's foreign policy ideas as outdated.

"You mentioned the Navy, for example, and that we have fewer ships than we did in 1916," Obama said. "Well, Governor, we also have fewer horses and bayonets."

The comments provided the latest phrase to become popular on social media sites such as Twitter and Tumblr.

REUTERS



Metropolitick

SUSAN FERRECHIO

CHIEF CONGRESSIONAL
CORRESPONDENT,
WASHINGTON EXAMINER

NO WINNER
IN SUBDUED
FINAL DEBATE

It started off as a foreign policy debate, but domestic issues soon took center stage at the third and final presidential debate Monday — an event that showcased fewer fireworks and much tamer exchanges between President Obama and Republican Mitt Romney, who are running virtually neck-and-neck in the campaign's final two weeks.

Romney and Obama, who went after each other aggressively in their showdown last week, took very different approaches Monday — and it said much about how each views the race. Romney resisted going on the offensive, passing on an opening question about the 9/11 terrorist attack in Libya that his fellow Republicans have been using to question the administration's veracity. Romney himself had gone after Obama on the issue in last week's debate, but on Monday Romney remained measured in his responses, even congratulating Obama on his biggest foreign policy success — killing Osama bin Laden — before Obama could raise the issue.

It was Obama who initiated the attacks and he remained on the offensive throughout much of the 90-minute session at Lynn University. The president's laconic performance in his first debate had changed the dynamics of the race, virtually erasing his advantage in the polls and he clearly wasn't going to risk losing further ground.

Unlike the earlier debates, Monday's produced no clear winner, allowing both sides to claim victory.

"Romney's primary job was to make Americans comfortable with the idea of Romney as commander-in-chief," Republican strategist Ford O'Connell told The Washington Examiner. "On that front, mission accomplished. Romney looked and sounded presidential. Obama came out swinging and Romney deflected well."

Cal Jillson, a political science professor at Southern Methodist University, noted the sitting president's natural advantage in international affairs.

"His greater depth of knowledge showed on military spending, Afghanistan, Libya, and Iran," Jillson said. "Still, this is a tight race and will be decided on the economy."

Quoted

Romney and Obama, who went after each other aggressively in their showdown last week, took very different approaches Monday — and it said much about how each views the race.

In a year when the debate moderators became as much of an issue as the presidential candidates' own performances, CBS News' Bob Schieffer gave Romney and Obama ample time to address the questions and each other, but at one point had to pointedly push them back onto the evening's main topic, foreign policy.

Throughout the often detailed exchanges, Obama accused Romney of being "all over the map" on foreign policy, at one point suggesting that Romney lacked an understanding of what a modern military required. A commander-in-chief, Obama said, must speak clearly to the world and act decisively.

"I looked at what we need to get done to keep the American people safe," the president said, "and I made those decisions." Romney appeared less sure-footed at the outset, but gained momentum as the debate veered to the U.S. economy. America's ability to maintain world peace depends on its ability to stabilize its own economy, Romney said, and Obama had failed to achieve that in his first term.

"It begins with a strong economy here at home and unfortunately the economy is not stronger," Romney said.

The debate was far more subdued than the first two encounters between the candidates and it may have generated less interest, not only because it was about foreign affairs instead of pocketbook issues, but because it was being televised at the same time as a baseball playoff game and Monday Night Football.

"The biggest problem," American Enterprise Institute foreign policy scholar Danielle Pletka told The Examiner, "is it's boring."

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THE WORD



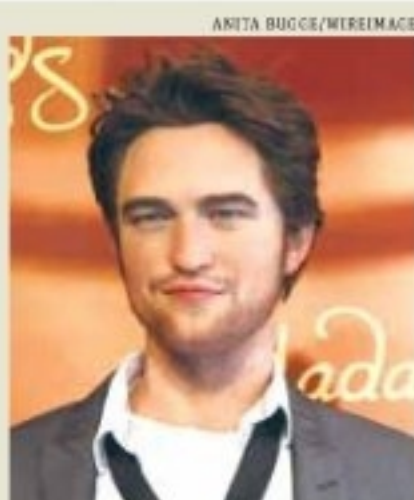
Metro's **Dorothy Robinson** shares her take on the world of gossip [@dorothyatmetro](#) [dorothy.robinson@metro.us](#)

The many faces of wax Robert Pattinson

► The 'Twilight' star is so famous that he has several Madame Tussauds wax figures created in his hunky likeness ► We break them all down here:

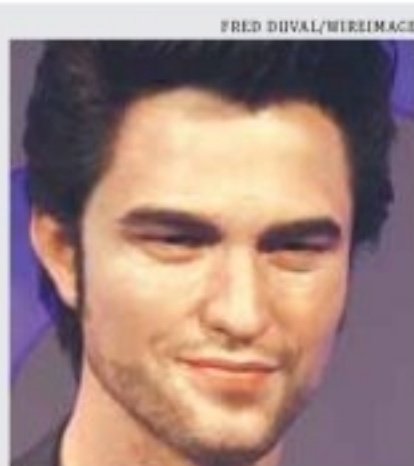
Berlin

Is it just me or do I detect some duck face? That being said, the German wax Robert Pattinson is a great representation of the disheveled actor. But you know the Germans and their precision — that poor wax sculptor probably had to go to therapy for years after he had to leave that tie untied.



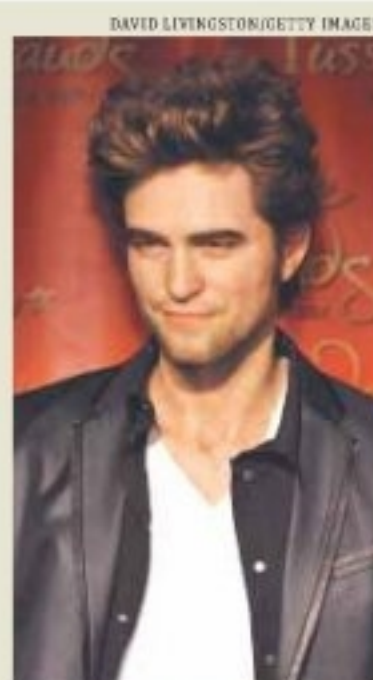
London

Why so squinty, London wax Robert Pattinson? This Robert is dark, thin and giving **Paul Ryan** a run for his money with that widow's peak. This mannequin speaks to your inner hipster and Republican, a hard combo indeed.



New York

The New York City wax Robert Pattinson is pretty spot on, right? That hair, that smirk, that oddly placed chest hair. Even the fact he's wearing two jackets at once is pretty perfect.



Washington, D.C.

Is it just me or is the Washington, D.C., wax Robert Pattinson extremely sweaty? I just want to reach over and dab his forehead with my "Twilight"-themed handkerchief.



Hollywood

Whoa. Hello, cut-rate Hollywood wax Robert Pattinson! It looks like they fashioned him out of the nose from the **Lea Michele** statue and a wig from a **K.D. Lang** mannequin. (But that's cool. You know wax K.D. Lang has just been hanging out in storage since 2003.)



The feed ...

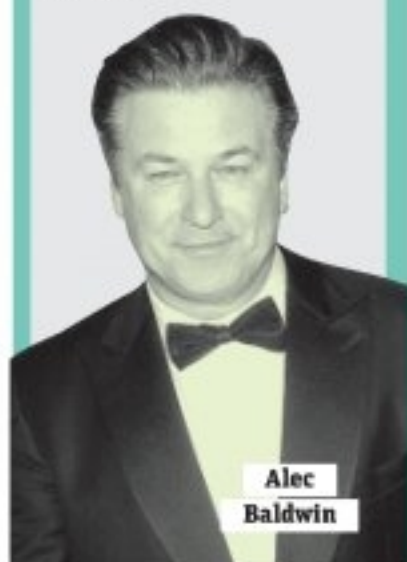
► Checking in with some of Hollywood's biggest names to see what they've been up to — in their own words, in 140 characters or fewer.

Today, Alec Baldwin is worried his daughter will have too much fun on vacation, Ellen DeGeneres is sending warm wishes to Adele, and Steve Martin is considering a career change.

@ABFalecbaldwin Please be safe in Hawaii, **@IrelandBBaldwin**. The ones wearing flip flops, Ray Bans and carrying a Budweiser.

@TheEllenShow I'm so happy for Adele and her new baby boy, who just heard the best version of "Twinkle Twinkle Little Star" ever.

@SteveMartinToGo I'm thinking of becoming a motivational speaker. But I'm not sure. Should I? Maybe yes, maybe no. Undecided. Kinda thinking about it.



Alec Baldwin

Talking points

Timberlake sang at wedding (for free!)

A benefit of marrying someone like **Justin Timberlake**? Some high-quality serenading at the reception. That's exactly what new bride **Jessica Biel** got during the couple's wedding celebration in Italy last week, when Timberlake reportedly grabbed the microphone to unveil some new material, according to *Us Weekly*. "Justin performed

one song at the wedding," a source says. "It's a new one that he hasn't released yet. He dedicated it to Jessica." Guests were also treated to some oth-



Klum: Single and ready to Kris Kringle

er Timberlake hits from the DJ, Roots drummer **Questlove**.

Klum is planning her Seal-free Christmas

Heidi Klum is planning to stick around Los Angeles and treat her kids to a lavish Christmas celebration for their first holiday season since Klum split with husband **Seal**, according to *People* magazine. "We're going to stay here possibly," Klum says. "We're going to get a big Christmas tree, and we might go to Disneyland. We go all over the place." Whether Seal will be a part of those celebrations is yet to be seen.

Jenkins: Pay attention to me for something I didn't do!

Love this: Welsh singer **Katherine Jenkins** went on Twitter to say she **WASN'T** sleeping around with **David Beckham**.

Jenkins swears she had to take to the social networking site because the rumors that she slept with the soccer star were so rampant. Her tweets read in part: "Dear Twitter friends, I've read some horri-

ble rumours on here & want u 2 know I absolutely deny I've had an affair with David Beckham. I've only met David twice.... we were out in a group of friends & it was just a normal fun evening out."

Then Twitter attacked her for drumming up publicity for herself. Which, since you're reading this, totally, totally worked.



Katherine Jenkins

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WEDNESDAY, OCTOBER 24, 2012

myentertainment



► Danielewski may or may not have his feline pal with him Thursday.

EMRIAN MONTALVAN

Brookline Booksmith

► With upcoming author events based on the supernatural, the Booksmith is in the spirit of the season ► Engelmann says she believes in mysterious energies ► When Danielewski can't find the right words, he makes them up

Dressing up for Halloween might not be for everyone, but the spirit of the evening is hard to resist. From classic monster movies to your favorite spooky music, there are plenty of options that don't include putting on a costume.

But let's not forget one of the greatest mediums for supernatural pleasures — namely, books. Brookline Booksmith is hosting a pair of author readings just before Halloween that celebrate the release of two books fitting the spirit of the season.

On Thursday, bestselling author Mark Danielewski brings his novella, "The Fifty Year Sword" to the Booksmith, while on Monday, Karen Engelmann will enchant readers

Quoted

"I think that there is energy and forces in the universe that we don't really understand."

KAREN ENGELMANN

with her debut novel, "The Stockholm Octavo."

Both books have a foundation in mystery and expert storytelling that will draw readers in with strange relics and designs. Danielewski's story whisks us to a dreamlike Halloween party, where an old man's ghost story centers on an oversized metal box that he has set before his audience. Engel-

mann's tale focuses on a noble soothsayer and the mysterious pattern of eight playing cards (or octavo), which are slowly unfolded to conjure and guide the destiny of an aspiring young socialite.

Despite their similarities, the books use their strikingly different styles and formats to reveal their magic in their own ways. Danielewski (who first gained acclaim in 2000 with his "House of Leaves") delivers his novella in a highly poetic style — which includes words that are both archaic and made-up — the use of multiple narrators (indicated with five different colors for quotation marks, each representing a different narrator) and a visually arresting style where words are often loosely scattered across pages.

"The box he carried," writes Danielewski of his foreboding old storyteller's possession. "A narrow thing with angles of black, six feet long, easy, with an ochre sash for a handle above the odd engraving — T50YS."

His whimsy makes the dark aspects of the tale seem more curious and inviting.

Meanwhile, Engelmann's book opts for a straightforward foray into historical fiction (set in the late 18th century rule of Sweden's enlightened King Gustav III), which gives the reader the advantage of being immersed into a time where magical practices such as cartomancy (card reading) were very much a part of aristocratic life.

While "The Fifty Year

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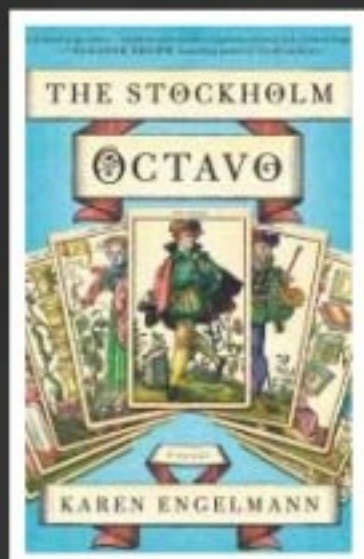
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gets spooky



► Do you believe in magic, Karen Engelmann? Why, yes!

If you go

► Mark Danielewski
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'The Stockholm Octavo'
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Sword" was originally released in a limited run in the Netherlands in 2005, it appears here for the first time with illustrations (done with thread on a sewing machine) in its official major release — all the more to feast your eyes on. So whether

your pleasures lean more towards Danielewski's brand of suspense or Engelmann's mysticism, both certainly have plenty of magic to share.

 JONATHAN DONALDSON
letters@metro.us

Inventing magic

Like many writers, Karen Engelmann started with just a detail and found a world within it. In her case, it was a deck of 16th-century German playing cards whose finely-wrought illustrations contained volumes for her weave into "The Stockholm Octavo." "The drawings on them are so fantastic and evoke human character in such a wonderful way," the writer tells Metro.

But in 2012 — more than 200 years since her book takes place — does Engelmann still believe in magic?

"Yes! I think that there is energy and forces in the universe that we don't really understand," she says.

TV watch list

RICHARD KNAPP



► Whitney Houston's mom, Cissy (left), and daughter, Bobbi Kristina, star in "The Houstons: On Our Own."

'The Houstons: On Our Own'

REALITY. Did "get your own reality TV show" become a step in the grieving process? Not long after the untimely death of pop superstar Whitney Houston, cameras started rolling to chronicle the life of the singer's 19-year-old daughter Bobbi Kristina and those closest to her and her

newfound inheritance. Series premiere, 9 p.m., Lifetime

'My Grandmother's Ravioli'

REALITY. The affable Mo Rocca travels the country looking for the nation's best recipes — which, of course, are those passed down from your grandparents. Series premiere, 8:30 p.m., Cooking Channel

'The Middle'

COMEDY. It's Halloween, and the only thing scarier than Brick's strange reaction to eating too much candy is Sue receiving her learner's permit. 8 p.m., ABC

'Law & Order: SVU'

DRAMA. Tom Sizemore and Hamish Linklater guest star on the drama's 300th episode, which finds the kidnapping of a young boy eerily similar to a crime that happened 13 years ago. 300th episode, 9 p.m., NBC
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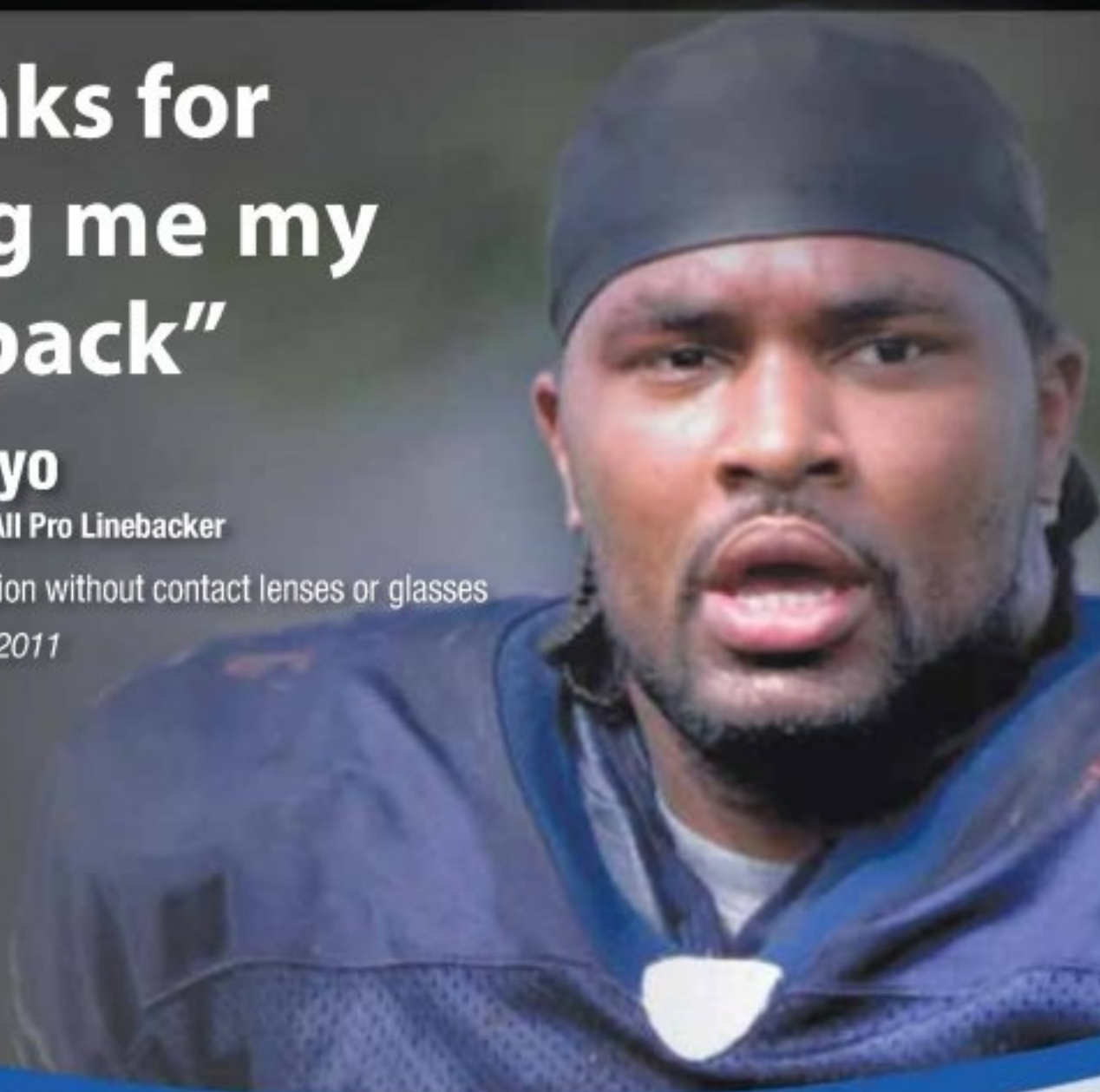
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mytechnology

eShop Extravaganza

Sidescroller



**LAWRENCE
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Nintendo's eShop has grown in leaps and bounds since it was first unveiled on the 3DS last year. It's not quite as full-featured as the App Store, but it is getting there as surely as a Goomba has night terrors about Mario's feet. Here are two recently released gems you can download now.

'Crosswords Plus'

Console: Nintendo

Where to buy: 3DS eShop/
Retail

Price: \$30

Grade: **00000**

Ah, the humble crossword puzzle. Fads come and go, but the allure of feeling smart is eternal. Nintendo's take on Will Shortz's dominion is simple, elegant and fun. "Crosswords Plus" contains more than 1,000 puzzles along with loads of bonus content, including a word search, anagram puzzles and more. The handwriting recognition system, used with the system's stylus, is also spot-on.

FOUND
6 of 16

Things That Are Red

TIME
02:13

APPLE

BARN

BEETS

CAR

CHILI

CLAY

FIRE TRUCK

HAIR

LADYBUG

LEAVES

LIPS

MARS

PEPPERS

RADISH

SHIRT

STOP SIGN



"Crosswords Plus" is available now on the eShop.

The only downside to this package is the price. It seems odd, in the age of the cheap app, to pay \$30 for a collection of crossword puzzles. Still, this

game is filled to the brim with content and crossword fans will be kept busy for months.

Metro does not endorse the opinions of the author, or any opinions expressed on its pages.

'The Denpa Men: They Came by Wave'

Console: Nintendo

Where to buy: 3DS eShop

Price: \$8

Grade: **00000**

The underrated RPG genre has hit on hard times as of late. Not that many new titles get released, particularly in the West. JRPG nerds, take note: There is a charming new game in town.

"The Denpa Men: They Came by Wave" is the genre distilled to its very essence. The good? Battles take around five seconds and there are no random encounters. This is an RPG in which grinding is a joy. The bad? There is no story to speak of. It's all about leveling up and finding new equipment.



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WEDNESDAY, OCTOBER 24, 2012

19

mywellbeing

Long live your liver: Here's how

► It's an oft-misunderstood organ, but we have the facts ► How you can keep your body's detoxifier healthy

Donna Cryer, J.D., understands the importance of Liver Awareness Month (October). After a decade of ulcerative colitis ravaging her liver, Cryer underwent a liver transplant when she was just 23. Now in her 19th year post-liver transplant, she is the American Liver Foundation's president and CEO. We asked her to dispel some myths about this vital organ.

► **The liver just deals with waste production:** "It screens out toxins, yes, but from enzyme reactions for digestion to

cholesterol synthesis, it's a way station for so many important functions."

► **Liver disease only affects alcoholics and the elderly:** "There are more than 100 different types of liver disease. It affects everyone from newborns to people with autoimmune disease, like me."

► **Liver damage happens over time and can't be avoided:** "There's a lot of things you can do to lessen liver damage. Restrict your use of medications; even common drugs like Tylenol can damage the liver. The things that keep you free



► More than 16,000 Americans with liver diseases are waiting for a transplant, but only 6,000 will receive one this year, according to the American Liver Foundation.

from diabetes, cancer and heart disease are the things that keep your liver healthy."

► **The first sign of liver disease is a sharp pain:** "Symptoms include fatigue, joint pain, muscle aches and pains. But those early symptoms are so vague. When you start to get itchy skin, it means toxins are really building up."

► **Your surroundings don't have an effect:** "People who work with chemicals or who are ex-

Regeneration nation

Despite the daily abuses of modern life, an undamaged liver can regenerate itself. That's why many people don't know they have liver damage.

"Liver disease is so silent for so long," says Cryer. "Seventy percent of patients are unaware anything is wrong. But we need to be aware and catch it before there's a high degree of damage. Once the liver gets overwhelmed, then there's trouble."

posed to toxic chemicals are at high risk for liver disease."

► **Hepatitis is blood-borne:** "Hepatitis A can develop after eating contaminated food. Hepatitis B can be transmitted from mother to child in utero. Hepatitis C is blood-borne. Viral hepatitis leads to liver cancer, and that's one of the few cancers that isn't declining."

LINDA CLARKE
letters@metro.us

What we're into



► Customers can shop at Peapod's virtual grocery aisles.

New food delivery services

Hitting the market is so passe. Check out these new ways to grab your grub.

► Locate the country's 29,000 cooperatives via the CooperateUSA app and the online co-op directory at www.cooperateusa.coop. In addition to searching food and drink co-ops, you can also look up ones for child

care, travel, health and more.

► **America's Farmstand** is a virtual farmers market, delivering sustainably farmed foods straight from farm to table (no middleman warehouse is used). Visit the Farmstand site at www.americasfarmstand.com.

► Have you seen **Peapod.com's** virtual grocery aisles while you wait for your train? Scan the QR codes for the items you wish to purchase, then pay and schedule your delivery.

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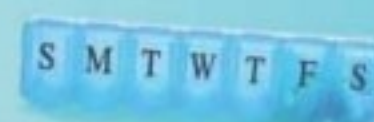
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~ Stacy



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WEDNESDAY, OCTOBER 24, 2012

mywellbeing

Today in Medicine



► New test and treatment options for Alzheimer's were presented at the Society for Neuroscience Conference.

This month's Society for Neuroscience Conference in New Orleans unveiled the latest research into some of what goes on in our brains.

The science behind our smiles

Researchers announced the results of studies determining how the brain processes facial expressions and emotions. In monkeys, for example, it was discovered that special neurons in the brain's amygdala — the part of our brain that deals with emotion — respond differently when monkeys look at a smiling primate versus a neutral-faced primate. Principal investigator Katalin Gothard, M.D., Ph.D., from the University of Arizona, said that because "normal social behavior depends on the activity of [neurons] ... It is not surprising that in many brain disorders associated with abnormal amygdala function, such as schizophrenia or social anxiety, eye contact and social interaction is impaired."

In humans, researchers found that smile mimicry might depend on social status. People deemed powerful often suppressed a smile toward peers, while powerless people returned everyone's smile regardless. Researchers also found that crow's feet around the eyes aren't enough to deem a smile authentic. You may be able to tell who's bluffing by mimicking that person's smile and seeing what feelings come up for you.

How we make social decisions



► Feeling generous? If so, why?

Researchers looking at the "social brain" in humans and primates — the structure of our minds that helps us understand people's intentions, beliefs, desires and how to behave appropriately — studied human sharing and altruistic behavior. They found that we have different areas of our brain that deal with altruism when it's rooted in general concern and altruism when it's rooted in preserving our reputation.

Rewiring the brain after trauma

Scientists studying mice for more insight into what goes on in the brains of post-traumatic stress disorder patients think they have discovered how the brain disposes of the kinds of bad memories associated with PTSD and other similar cognitive disorders. They noted that the antidepressant ketamine, as well as the turning on and off of the brain's dopamine neurons in

the brain's reward center, can cue symptoms to leave. Other research looked at the brains of teenagers before and after the 2011 Japanese earthquake and found that brains with weak connections in certain areas could be at a high risk for PTSD and anxiety after a traumatic experience. Studies in mice revealed that repetitive violent and competitive engagements change the brain's chemistry.

New tools to fight Alzheimer's

New developments presented at the conference include PET scanning to monitor changes in brain function before Alzheimer's symptoms occur and a new drug tested on mice that targeted the biochemical changes in proteins thought to occur in dementia patients. Also, a probe that uses nanotechnology and MRIs is thought to be able to distinguish between diseased and non-diseased brain tissue, thus aiding early diagnosis.

With the elderly population growing, Alzheimer's disease, which is the most common cause of dementia, is a new epidemic currently affecting 5 million people in the United States alone. The number is predicted to increase to 13 million people by 2015. **METRO/LC**

13M

Predicted number of people afflicted with Alzheimer's disease by 2015

Letters

letters@metro.us

The equine face of modern warfare

RE: "OBAMA TOUTS PEACE WHILE ROMNEY ASSAILS 'TUMULT'" (METRO, OCT. 23) Our Campaigner-in-Chief Obama doesn't know that the U.S. military has more bayonets in its arsenal than at any time in its history and that horses play an important role in the Afghanistan war (soldiers go on horseback in hilly regions).

MARK NYSTEDT, VIA E-MAIL

The egotistical face of modern warfare

RE: "OBAMA TOUTS PEACE WHILE ROMNEY ASSAILS 'TUMULT'" (METRO, OCT. 23) As Election Day approaches, let's remember that foreign policy affects the economy. The war in Iraq, for example, will eventually cost about \$3

trillion, according to Joseph Stiglitz, Nobel Prize-winning economist.

That's almost \$10,000 for every person in the United States. Although based on faulty intelligence, Mitt Romney thought the war was a good idea. Barack Obama opposed it. Romney's machismo could result in U.S. participation in another expensive war, perhaps in Iran or Syria, where the situation continues to unravel.

PAUL ANDERS, VIA E-MAIL

The tragic face of modern warfare

RE: "WHY AREN'T DRONES TOPIC OF DEBATE?" (METRO, OCT. 23) News columnist Michael J. Frosch thinks legal niceties and rules appeal in war. They don't and have no

place in the doctrine of total war.

Applying Mr. Frosch's approach to waging war would delegitimize the Allied effort during WWII. The Allies could not have successfully prosecuted the two wars without killing civilians behind enemy lines. Targeting war production installations, railways and enemy meeting places in large cities unfortunately meant killing civilians. As cold as it sounds, civilians — including children — are part of the war machine.

Obama's administration does not — in fact, no U.S. administration does — deliberately target children and other noncombatants. For Mr. Frosch to imply that is scurrilous and wrong. I doubt he'd make his

argument against drone strikes if he lost loved ones in the unprovoked attacks on 9/11.

MICHAEL BENJAMIN, VIA E-MAIL

The debt-ridden face of modern economies

In the aftermath of the financial crisis, the European nations chose austerity to reduce their national debts. Iceland, Ireland and Portugal and Greece took bailouts from the IMF to avoid default. Greece is still rioting. Spain is failing. France recently elected a new government that will stop the austerity measures and try stimulus.

In the U.S., we tried moderate stimulus and have transferred our economy to a slowly growing one.

Why would we even consider the Romney/Ryan austerity budget, similar to the budgets that are pulling Europe under?

DVORA JONAS, VIA E-MAIL

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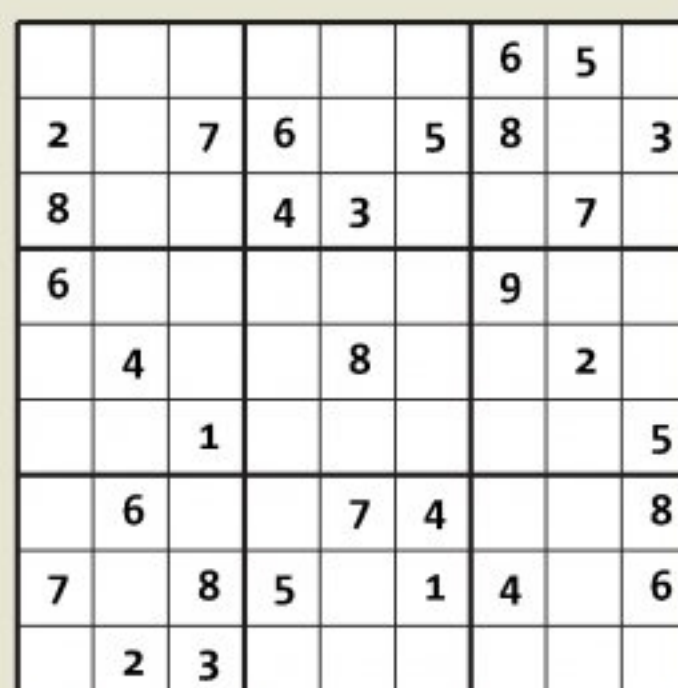
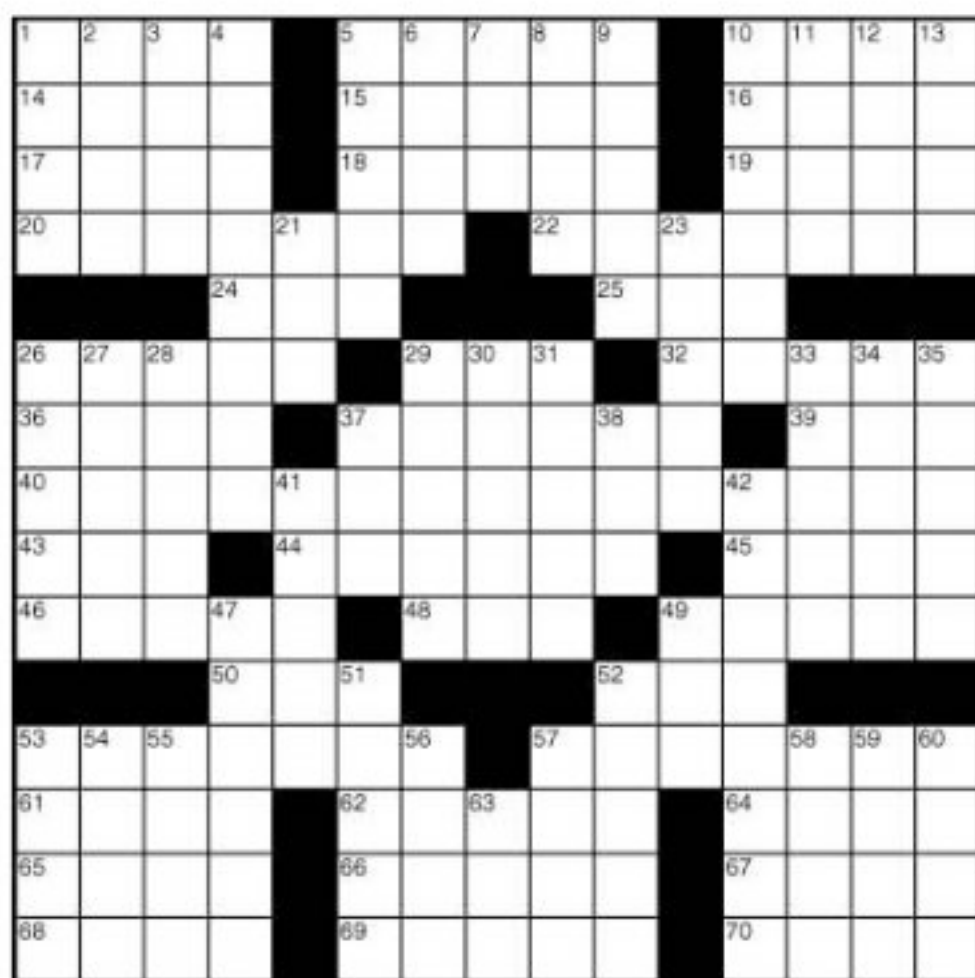
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Across

- 1 Warm up for a bout
5 "Yup" (hyph.)
10 Dramatic intro (hyph.)
14 Filmmaker — Riefenstahl
15 Flora and fauna
16 — Dutra of golf
17 "Get real!" (2 wds.)
18 Born before
19 Soft, lustrous fur
20 Dogpatch denizen (2 wds.)
22 Put out a book
24 Muddy track
25 Hi-tech scan
26 Happy sounds (hyph.)
29 Gown go-with
32 Photographer — Adams
36 Viking name
37 Comet discoverer
39 Gardner of "Mogambo"
40 Social gatherings
43 911 responder
44 React to pepper
45 "Java" trumpet player
46 Rx directives
48 Spiral molecule
49 Bills
50 Grant approval
52 Engine part
53 Levied, as a tax
57 Early show
61 Bound
62 Up and about
64 Motel freebie
65 Leafy vegetable
66 10 to 1, e.g.
67 Celtic language
68 Musher's vehicle
69 Lapis lazuli color
70 Overindulge

Down

- 1 Burger side
2 Tijuana coin
3 Indigo plant
4 Rabble
5 "Lusitania" sinker (hyph.)
6 Knoll
7 Mortar trough
8 El Paso sch.
9 Procol —
10 Comedian Lily —
11 It follows et
12 Uproars
13 Amulet
21 Astronaut — Grissom
23 Donkey's comments
26 Phonied it up
27 San Antonio landmark
28 Ax handles
29 Crusted over
30 Ethan or Woody
31 Turnpike stop
33 Raj title
34 Turn inside out
35 Wears well
37 Chick's mother
38 Hot time in Nice
41 Hairpin curves
42 Victoria's Secret buys
47 Wed in haste
49 Dis and —
51 — incognita
52 Hiawatha's boat
53 Classes
54 Mess offering
55 Not tanned
56 Cameron —
57 Israel's Golda
58 Ibsen woman
59 Toward sunup
60 Sword of sport
63 Good name for a cook?



SUDOKU LEVEL: EASY



SUDOKU LEVEL: HARD

Solution to yesterday's crossword



How to play Sudoku: Fill in the grid so that every row, every column and every 3x3 box contains the digits 1-9. There is no math involved. You solve the puzzle with reasoning and logic.

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Astigmatism Correction Now Available

Am I a candidate?

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iLASIK™ procedure, the cornea trained physicians at New England Eye Center now offer the most advanced procedures available to treat a variety of vision correction disorders.

What is astigmatism?

Astigmatism is a condition where vision is blurred by

asymmetric steepening of the cornea or crystalline lens. Patients with astigmatism may not only notice blurring of vision at both distance and near, but can also note shadowing or ghosting of images as well. These vision symptoms are caused when light entering the eye is refracted or bent to

multiple points in the eye, resulting in an out of focus image. Astigmatism is very common, and occurs in about 1 in 3 people.

Astigmatism can be easily corrected by contact lenses or eyeglasses. However, if glasses or contacts are troublesome, or not tolerated, there is another option. New

England Eye Center offers many alternatives to glasses and contacts for the correction of all types of refractive error, including astigmatism. Custom LASIK and PRK are available not only for near and far sightedness, but for the correction of astigmatism as well. For cataract patients, astigmatism can be either treated with incisions made during cataract surgery, or with implantation of advanced lens technology.

Why should I have my Astigmatism treated with a surgical alternative to contacts and glasses?

If left uncorrected Astigmatism can cause eye strain, headaches and difficulties in everyday tasks from reading to working to outdoor activities. While glasses and many contact lenses are on the market to effectively correct astigmatism, if you are uncomfortable in either, it is important for you to know you have options. While glasses are your safest alternative, many people either are not able to tolerate their entire astigmatism correction in eyeglasses, or do not achieve the clear vision they desire or need for everyday living. Contact lenses, worn and cared for properly are a wonderful alternative to glasses. However, contact lenses are not without risks, and are not well tolerated by everyone. Many people are contact lens intolerant, whether due to underlying dry eye, reaction to contact lens solutions, or corneal inflammation or infections due to contact lens wear. For these patients, contact lenses are no longer an

option and eyeglasses do not allow for functioning at the highest level.

What other procedures are available to me to correct my vision?

The physicians at New England Eye Center routinely perform LASIK and PRK, however there are lens procedures for patients which can also provide freedom from contacts and glasses. The Visian implantable collamer lens, which has the added benefit of being removable, can treat a wide variety of patients who are nearsighted and it is also a wonderful alternative for patients with dry eye issues or people who do not qualify for LASIK. For patients who have added reading glasses to their vision correction needs, many options are available, including monovision and conductive keratoplasty. For patients with a cataract, intraocular lenses are available that offer improved freedom from glasses at distance, intermediate, and near vision. These include the Crystalens accommodating lens, as well as the Restor and Tecnis multifocal lenses. For our cataract patients with astigmatism, Toric intraocular lenses can be implanted to neutralize their astigmatism.

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Why a mammogram could save your life

The National Institute of Health says that nearly 97 percent of women who find breast cancer are cancer-free 5 years later...if the cancer is found while still small and in the same location it started.

All women need to be aware of their risk factors for breast cancer so that if they get the disease it is discovered as early as possible, and the best way to discover a tumor early is through an annual mammogram.

The connection between tumor size and breast cancer survival

Finding a breast cancer tumor while it is still small can save your life. As the size of a tumor grows larger, you are less and less likely to survive breast cancer.¹

Regular breast self exams and breast exams by your doctor are very important, especially before age 50, but annual mammograms may find a lump smaller than you or your health care provider can feel.

Age is a factor

Having an annual screening becomes more important as you get older because the risk of breast cancer increases with age.

The National Institute of Health says that 75 percent of breast cancer cases in this country develop in women aged 50 or above. While a woman 30 to 39 may have roughly 1 chance in 233 of a breast cancer, after age 50 the chances are 1 in 38. By the age of 60, 1 in 27.²

No matter what your age, it is never too early or too late to talk to your health care provider to discuss:

Your personal risk factors — include family history, getting older, being overweight, being older at birth of first child, never

having children, or starting menopause at a later age.

The warning signs and symptoms — May include a lump or swelling in your breast or underarm, any redness, dimpling, or flaky skin in the nipple or breast area, pulling or pain, discharge, or change in any area of the breast.

When to start having an annual mammogram

There are no warning signs in some cases of cancer. That is why you need to have a mammogram each year starting at age 50. If you have risk factors, your health care provider may suggest a mammogram at a younger age.

Having a mammogram

Getting a mammogram may be easier than you think.

Did you know that:

- Mammograms are free for women aged 50 or above
- There is often no co-pay
- There is no need to be referred by a provider
- There are many locations
- A routine mammogram is only needed once a year

Call your health care provider today to find out more, or go online to find locations for a breast cancer screening. ■

Resources

Neighborhood Health Plan
www.nhp.org
Mammography locations
www.massmammography.com
Dana Farber Mammography Van
617-632-1974
YWCA Boston
www.ywcaboston.org

1. Susan G. Komen for the Cure
www5.komen.org/BreastCancer/Table35
Tumorsizeandbreastcancersurvival.html
2. National Cancer Institute —
www.cancer.gov/cancertopics/factsheet

Tumor sizes

A mammogram can detect breast cancer tissue at a much smaller size than it can be felt. Lumps found by women who do regular self exams, and even doctors, are larger. The average size lump found by women who are untrained in breast self exams is about 1.5 inches.

The size of a breast cancer tumor...

-  a mammogram may detect, or even smaller
-  your doctor may feel during a clinical exam
-  you may find with regular self-exams
-  can go undetected without a mammogram or self-exam

Women's Health Exchange www.womenshealthexchange.org



Finding something this small may save your life.

An annual mammogram can detect a lump that is smaller than one you or your doctor can feel.

More Black and African-American women die of breast cancer because their cancer is found too late. Not every lump is cancer, but if it is, early detection is key to successful treatment and survival.

So call your doctor today to schedule your annual mammogram.

nhp.org/mammography





Save lives, right here in Boston. Give blood and platelets



Did you know that blood transfusions are essential for cancer patients, newborn babies in the intensive care unit, trauma victims – and many other critically ill men, women, and children?

When blood is donated, it is separated into different parts for different medical uses. *Platelets* are the components that allow blood to clot, preventing a person from bleeding too quickly or too much. The blood of a person who has cancer, needs an organ transplant, or is badly injured may not clot properly – putting them at grave risk, unless they receive a platelet transfusion.

"Volunteer donors are the only source of blood or platelets for patients who need a transfusion," says C. John Luckey, MD, PhD, associate medical director of the **Kraft Family Blood Donor Center at Dana-Farber Cancer Institute and Brigham and Women's Hospital**. "Those who give are, quite literally, saving a life."

New England Patriots chairman and CEO Robert Kraft and his family are proud advocates for blood and platelet donation, and their generosity has made possible the newly remodeled center that bears their name. Housed on the first floor of the Jimmy Fund Building at 35 Binney Street in Boston, the Kraft Family Blood Donor Center processes both blood and platelet donations in a single convenient location.

The needs supported by the center are great: together, Dana-Farber's and Brigham and Women's patient care areas utilize more than 60,000 transfusions every year. **All of the blood and platelets donated at the Kraft Center go to patients at Dana-Farber and Brigham and Women's who depend on them.**

Donating blood or platelets at the Kraft Family Blood Donor Center is easy, and appointments are available throughout the week (including on weekends). The center's experienced, friendly staff are always happy to answer questions and explain the donation process.

- Blood donation appointments take about an hour, with the actual blood collection taking about 15 minutes.
- Donating platelets takes about 90 minutes, due to the extra steps involved in separating the platelets from the other blood components. Donors can read, watch a movie or television, or surf the Web while they give.
- Refreshments and complimentary parking are provided to all donors.
- Eligible donors can give blood every 56 days and platelets every seven days (up to 24 times in a 12-month period).

Donors are motivated to give by reasons that are simple – and powerful. "I'm in this," one longtime platelet donor explains, "for reasons bigger than me."

To make an appointment at the Kraft Family Blood Donor Center, or to learn more about donating or hosting a blood drive in your community, please call 888-LETS GIV (538-7448) or 617-632-3206 or email BloodDonor@partners.org.

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November 2012

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Wednesday 7	Martha Eliot Health Center
Wednesday 14	Fenway Health Center
Thursday 15	South End Community Health Center
Tuesday 20	Bowdoin Street Health Center
Wednesday 21	Joseph Smith Community Health Center- Waltham
Tuesday 27	Harvard Street Neighborhood Health Center
Wednesday 28	The Dimock Center
Thursday 29	Southern Jamaica Plain Health Center

December 2012

Site	
Tuesday 4	Brockton Neighborhood Health Center
Wednesday 5	Joseph Smith Community Health Center –Allston
Thursday 6	Whittier Street Health Center
Tuesday 11	Bowdoin Street Health Center
Wednesday 12	Martha Eliot Health Center
Thursday 13	Neponset Health Center
Tuesday 18	Bowdoin Street Health Center
Wednesday 19	Joseph Smith Community Health Center- Waltham
Thursday 20	The Dimock Center

Mammography Van

Dana-Farber's Mammography Van brings state-of-the-art breast cancer screening to the women of Greater Boston.

To learn more or schedule an appointment, please call 617-632-1974. Visit us on the Web at www.dana-farber.org/mammographyvan.

Dana-Farber's Mammography Van is managed by Dana-Farber Cancer Institute's Mobile Health program and possesses a valid license and certificate of inspection issued by the Massachusetts Department of Public Health

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Celebrating 10 years of Serving the Women of Boston



► John Farrell's most important project may be getting pitcher Jon Lester "right" again.

Who are Farrell's guys?

► Now that manager is in place, who are the players who will be part of the Red Sox' path back to success? ► Lester, Buchholz, Bard most likely to benefit with Farrell back in Boston

The formal introduction of John Farrell as the 46th manager in Red Sox history yesterday at Fenway Park is only the beginning and a minor step in the rebuilding process of the storied franchise.

It is the players who will ultimately determine how far the franchise can go, not their manager.

Farrell was the team's pitching coach from 2007-2010, a stretch where the Red Sox won a World Series title and reached the playoffs in all but one season. In his time as pitching coach, the Red Sox staff held opponents to a batting average of .254 while leading the American League in strikeouts.

Pitching will be a vital key to the success of the 2013 Red Sox. This past season they were 12th in ERA in the American League, with only the Twins and Indians finishing worse, and those were the two teams



► Ben Cherington introduces John Farrell as the 46th manager in Boston Red Sox history yesterday.

who finished with a worse record than the Red Sox.

With Farrell's familiarity with the pitching staff one would expect Jon Lester and Clay Buchholz to thrive in 2013 and beyond. Both are coming off of disappointing 2012 campaigns.

In Farrell's last season as pitching coach, Lester had his

best season as a professional. The lefty went 19-9 with a 3.25 ERA and totaled 225 strikeouts, all of which were career bests.

Likewise, 2010 was Buchholz' best season. The right-hander went 17-7 with a 2.33 ERA and was named an AL All-Star for the first and only time in his career. The wins and ERA were also career bests.

One of the biggest question marks for the Red Sox heading into next year is, what will they get from Daniel Bard? Following the failed experiment of trying him as a starter, Bard will likely head back to being the full-time set up guy, a role in which he was one of the best in the league just a few years ago.

In 2010 Bard appeared in 73 games throwing 74.2 innings finishing with a blistering 1.93 ERA and 76 strikeouts. Farrell certainly will be playing a role in getting Bard back to his 2010-2011 form.

While the players are the ones to ultimately determine just how successful the Red Sox will be, Farrell will play a pivotal role and should provide a boost to the pitching staff, something they desperately need.

RYAN HANNABLE
sports@metro.us

Upset up North

It wasn't all puppies and rainbows for John Farrell at his introductory press conference yesterday:

Steve Simmons of the Toronto Sun wrote: "In the end, (Blue Jays GM) Alex Anthopoulos thanked John Farrell. He said it in all honesty. It was enough to make a grown man retch. He thanked him, essentially, for stabbing him in the back."

Asked by Canadian reporters about his departure from Toronto, Farrell said: "I appreciate the anger — that means there is passion from the fan base (in Toronto). But I take exception to the thought that there was no intention to fulfill my contract."

In the news

Sox legend Fisk arrested on DUI charges

Hall of Famer Carlton Fisk, the former Red Sox catcher, was arrested on suspicion of driving under the influence in Illinois on Monday, according to TMZ. Fisk was found asleep at his steering wheel in the middle of a cornfield with an open bottle of vodka in the vehicle, according to the report. **METRO**

In the news



Mixed reports

WEEI.com reported yesterday that reports of a nearly finalized two-year contract between the Red Sox and slugger David Ortiz were "inaccurate."

Ortiz met with new manager John Farrell at Fenway Park yesterday.

ESPN reported earlier in the day that the two sides were close and that a deal would be finalized by the end of the week.

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metro sports

WEDNESDAY, OCTOBER 24, 2012



Tuukka time out

Bruins goaltender Tuukka Rask, who is set to be Boston's starting netminder when and if the NHL lockout ends, was injured yesterday.

Rask, who has been playing for HC Plzen of the Czech Elite League, reportedly suffered a groin injury in net and left the game after the first period.

Last season, Rask suffered a similar injury with the Bruins and missed a month of action. He told a Czech TV station after yesterday's game, "I slightly pulled my groin. It is not serious. I had groin problems last year so I took a little rest just for precaution."

Anton Khudobin, is the only other goaltender on the B's roster with NHL experience.



Jordan Caron has spent the month of October lighting up the AHL.

Baby Bruins staying active

► AHL has the best hockey around with NHL still locked out ► Caron, Krug sharpening their skills

Quoted

"You know on a nightly basis there will be a high level of hockey, so it's been good."

DEFENSEMAN TOREY KRUG
ON PLAYING IN THE AHL THIS FALL

With a resolution to the NHL lockout nowhere in sight, players have had to look elsewhere to play the game they love. Many have gone overseas to play in Europe, while some with limited NHL experience have the ability to stay within their organization and play in the AHL (American Hockey League).

Because of this the AHL has become the best league in the world at the moment. Thus its players are reaping the benefits, particularly the Providence Bruins players, as they are located so close to the Boston area. Bruins front office officials have been able to keep a close eye on their players since their home and select away games are just a short drive away.

"I think there are some pretty good leagues [in Europe], but of course it's nice to be right near Boston and have the Boston management here and coming to watch us play," said Providence Bruins forward Jordan Caron following a 4-3 win over the Manchester Monarchs last weekend in Manchester N.H.

Caron recorded a hat trick, including two power play goals in the first Bruins win of the season. In attendance were general manager Peter Chiarelli, assistant general manager Don Sweeney and head coach Claude Julien.

The 21-year-old has played in 71 career NHL games, recording 10 goals and 12 assists. He is just happy to have somewhere to play hockey right now.

"It feels pretty good, I have a chance to play somewhere, I know a lot of the guys don't have a chance to play anywhere right now," Caron said. "I'm glad I get to play here and I think the league is pretty good, not that it wasn't good before, but it's a lot better

now."

For defenseman Torey Krug, who signed with the Bruins last March after leaving Michigan State following his junior year, he is looking to use the AHL to help him learn to play at the pro level with his small 5-foot-8 stature.

"I'm small?" Krug said with a chuckle. "That's how it's been my whole life. It's normal for me, but being a smaller defenseman, I need to make myself special. Going against bigger guys, I just need to do my job and move the puck well."

Krug also appreciates being able to play in the AHL, as it's currently considered the best league in the world.

"It's fun because this is the best league in the world right now with all the players coming down," he said.

Until the lockout is over, the AHL is the next best thing for some of the Bruins players, as they are able to prove themselves with all eyes in the organization on them every game.

RYAN HANNABLE
sports@metro.us

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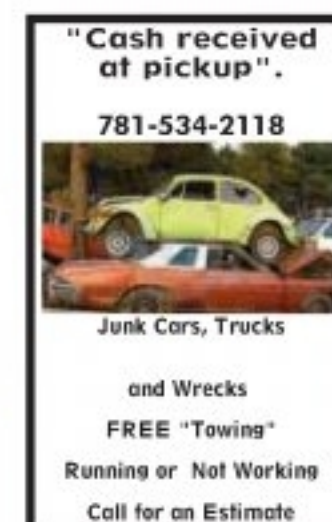
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The Plaintiff has filed a Complaint for Divorce requesting that the Court grant a divorce Irretrievable Breakdown of the Marriage pursuant to M.G.L. Ch. 208 Sec. 1B. The Complaint is on file at the Court.

An Automatic Restraining Order has been entered in this matter preventing you from taking any action which would negatively impact the current financial status of either party.
SEE Supplemental Probate Court Rule 411.
You are hereby summoned and required to serve upon:
Sandra Garcia
15 Wait St #4
Roxbury Crossing, MA 02120

your answer, if any, on or before **12/06/2012**. If you fail to do so, the court will proceed to the hearing and adjudication of this action. You are also required to file a copy of your answer, if any, in the office of the Registrar of this Court.

WITNESS, Hon. Joan P Armstrong, First Justice of this Court.
Date: October 10, 2012

WITNESS, Hon. Joan P Armstrong, First Justice of this Court.
Date: October 10, 2012

at home with metro



► Candles, flowers and red wine set the mood.

A haunted house at your fingertips

► Style expert Simon Doonan offers some spook-tacular decorating tips
 ► How to make your Halloween party a truly chilling affair ► Plus: Dress the part while you host

For Simon Doonan, the creative ambassador-at-large for Barneys New York, style extends beyond the fashion racks. We tapped him for some Halloween decorating ideas at a dinner party hosted by Ravenswood Wines — which,

since its logo features a spooky ring of ravens, should be your go-to pour this Oct. 31. Doonan's advice (for all the grown-ups out there) is to forgo the traditional black and orange in favor of what he calls "gothic glamour" — "sort of like when

Cher went through that gothic period, where everything was somber: lots of purples and velvets," he says. You want it to be "creepy but glamorous."



MEREDITH ENGEL
meredith.engel@metro.us



► "The first thing is dim the lights and then start from there," Doonan says. "And nothing's off limits. ... Don't be tepid."

HANNAH THOMSON

Pull off gothic glam with ...

- **Tarot cards.** "Everybody has their own little Halloween obsessions. Me, I love tarot cards," says Doonan. I still look at them and feel vaguely uneasy. They are creepy because you always think she's gonna pull out the grim reaper."
- **Flowers,** in "somber, romantic, blood" colors.
- **Urns.** To Doonan, they "look like things you keep your granny's ashes in."

It's all about the costume

- 1 Pick a direction.** "Am I gonna do fashion-y, am I gonna be hideous, am I gonna flaunt myself a bit? Maybe you're single and you're looking for a new boyfriend — it's a good time to throw on the fishnets."
- 2 Present a different side of yourself.**

"If you've got amazing legs but never show them off, then wear something short. Show off a feature that you don't normally rub in other people's faces that you're secretly quite proud of."

- 3 When in doubt, you can't go wrong with a current celeb.** "There's always the celebrity of the moment. Last year it was all 'Jersey Shore,' — spray tan, Ed Hardy and off you go."

Catering to your crowd

For children: "Black and orange is great. With kids you have to be careful not to scare the crap out of them, so it has to stay quite playful."

For cool cats: "If you're a young couple, then you need to go full-on heavy metal and really get the Metallica going and go more pop-gothic. Really go a bit crazy and subversive."

Metro Boston Mortgage Guide

Program	Rate	Points	Fees	% Down	APR
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http://www.ecsb.com					
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15 yr fixed	2.875	0.000	\$967	20%	2.959
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Figured: The rate and annual percentage rate (APR) are effective as of 10/23/12. © 2012 Metro Bank, Inc. The APR may increase after consummation and may vary. Payments do not include amounts for taxes and insurance. The fees set forth for each advertisement above may be changed to open the place. (A) Mortgage lender. (B) Mortgage broker. (C) Bank. (D) S.B.A. (E) Credit Union. (F) Indirect Lender. Mortgage Broker. (G) Bank. (H) Indirect Lender. (I) Bank. (J) Bank. (K) Bank. (L) Bank. (M) Bank. (N) Bank. (O) Bank. (P) Bank. (Q) Bank. (R) Bank. (S) Bank. (T) Bank. (U) Bank. (V) Bank. (W) Bank. (X) Bank. (Y) Bank. (Z) Bank. (AA) Bank. (AB) Bank. (AC) Bank. (AD) Bank. (AE) Bank. (AF) Bank. (AG) Bank. (AH) Bank. (AI) Bank. (AJ) Bank. (AK) Bank. (AL) Bank. (AM) Bank. (AN) Bank. (AO) Bank. (AP) Bank. (AQ) Bank. (AR) Bank. (AS) Bank. (AT) Bank. (AU) Bank. (AV) Bank. (AW) Bank. (AX) Bank. (AY) Bank. (AZ) Bank. (BA) Bank. (BB) Bank. (BC) Bank. (BD) Bank. (BE) Bank. (BF) Bank. (BG) Bank. 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AN ALARMING EVENT

By Attorney
George Warshaw

I received an email from a reader of this column that stunned me.

Her house, like many others that have a radon remediation system, uses a fan to draw and vent radon that enters the house back to the outside. What happens if the fan stops working? In the reader's case, the fan was in the attic and was plugged into an ordinary outlet.

When her fan stopped working radon levels in the house went from below the federal 4.0 safety standard to above 20.0 for several years. The 4.0 federal safety level, as readers of this column now know, isn't all that safe (please see www.GeorgeintheMetro.com).

At a 20.0 level, the government predicts that 35 nonsmokers and 180 smokers out of a thousand will get lung cancer from radon. If you are genetically susceptible, or haven't always lived in the best environment, you may be as vulnerable as smokers to radon.

The reader developed Stage IV lung cancer. Can it be attributed solely to radon? Perhaps not; but the radon certainly didn't help and may have accelerated the problem.

She asked me to pass this along: get your vent fan **hard-wired** into the electrical system. Don't just plug it into an outlet where a malfunction might not be noticed.

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George Warshaw is a real estate attorney and author. He represents buyers and sellers of homes and condos in Massachusetts, and prepares wills, trusts, and estate plans. George welcomes new clients and questions at metro@warshawlaw.com.

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How to really scare a buyer

- It's Halloween season, but all year you've been frightening people away from purchasing your house
- Realtor Henry Amar on how to break your streak

You've painted, primped and decluttered, made a pot of coffee for every open house and upped your curb appeal, but despite a brisk spring and summer real estate market, that "For Sale" sign looms outside. Well, you don't have to be Herman Munster to scare buyers away. "My business is selling people's homes," says Henry Amar of ZipRealty. "Home owners often scare buyers away without realizing it." Metro asked the Cambridge and Boston real estate veteran for some insight.

You've done the staging, but weather timing is everything

"I've never seen a house sell on a rainy day. Light is everything. Plan ahead for showing, but don't have an open house on a cloudy day. Reschedule, because you'll only lose poten-



► Waiting on a sunny day: Amar says if it's cloudy out like this, you're probably going to have a tougher time selling.

Quoted

"I've never seen a house sell on a rainy day. Light is everything."

AMAR

tial buyers if you don't."

You know the market, so you're selling your own home

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Myth No. 1



► Don't check out while they check out your home.

PHOTO: DESIC

Don't bother the buyer

"I went to an open house for a nice home," says Amar. "The homeowner sat behind a book and didn't even speak to me for 15 minutes. I later asked him why and he said, 'Buyers don't like to be bothered. The house will sell itself.' If you don't sell it, who will? Ask questions, create a profile, then create the answers and tell the buyer what there is on offer that you think will interest them."

You've priced your home right, but other homes are selling around you

"Don't share the asking price with your neighbors. Let's say

you list your condo on Charles Street for \$450,000 ... and if your neighbor — knowing your price — undercuts by \$50,000, they will get multiple bids above their asking price and you won't sell."

It's all about the competition. The competition is not from two weeks ago or last week. It's today. You need someone who knows what's going on at the time of your open house."



LINDA LABAN
linda.laban@metro.us

Real estate news

MIRE EHRMANN/GETTY IMAGES



► If you have \$5.2 million, you're pumped because you can buy Ray Allen's house. Plus, well, you have \$5.2 million.

Want to live in Ray Allen's house?

When Ray Allen left the Celtics to join the hated Miami Heat, he couldn't take his Wellesley mansion with him. So the deluxe house, which he bought in 2007, is on the market and can be all yours for a mere \$5.2 million.

According to its listing, the gated property has 11,093 square feet of living space on 1.44 acres of land, nine bedrooms, 9.5 bathrooms, a wood-paneled library, a six-car garage and a ton of parking. The house's finished lower level also includes a media room, which has seats for 12.

The property was listed for sale on Oct. 5, according to its listing. Its listing agent is Melissa Daily of Coldwell Banker Residential Brokerage. BOSTON.COM

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